



Connect Force
Your Key to Effortless Sales Operations

POWERED BY ICP TECHNOLOGIES

CONNECT FORCE

DISTRIBUTOR & SALES FORCE AUTOMATION SYSTEM

Find us On:



Explore how to transform your sales process



Connect Force
Your Key to 21st Century Success

“
Boost
Your Sales Performance with
Connect Force”

Welcome to **ConnectForce**, the cutting-edge sales force automation software designed to revolutionize your sales management. Whether you're a small business owner, a sales manager, or leading a large sales team, **ConnectForce** offers comprehensive features to streamline your sales processes and boost productivity.



“Features of Connect Force”

Features to help you focus

- ✓ Sales planning
- ✓ Schedule Management
- ✓ Manage and Track Inventory
- ✓ Return Management
- ✓ Expense Management
- ✓ GPS monitoring and Capturing
- ✓ Image Capture
- ✓ Barcode/ QR Management
- ✓ Comprehensive Pricing Management
- ✓ Profit and Loss Analysis
- ✓ Complaint Management
- ✓ Insights and Reports
- ✓ AI optimize Forecast
- ✓ ERP Integration
- ✓ Asset Management
- ✓ Notification Management
- ✓ Manage and monitor discounts and promotions

Key Web Components

Master Data Module

Master data Management
Hierarchy Management
Mapping Management
Price Management

Operational Data Module

Sales Management
Finance Management
Inventory management
Account management
Schedule Management
Return Management

Analytics Module

Dashboards
Reports
Self-Analytics



Sub Modules

Expense Management
Complaint management
Minor Asset Management

Security Module

User Management
Security Management
Traceability and Audit Trials

Specialized Development Module

Asset Management
Notification Management
Barcode/QR Management

Key Mobile Components

Tour Sale Analytics

- Route Analytic View
- Outlet Analytic View
- Product Analytic View
- Promotion's Analytic View
- Payment Outstandings
- Return Analytics View
- Asset's Analytic View

Sales Call Management

- Sales Orders
- Sales Invoices
- Discounts/Promotions
- Returns
- Assets Sales
- Image Upload
- Competitor Activities
- Survey
- Lost Call



Schedule Management

- Sales Tour Management
- Warehouse Management
- Vehicle management

Dashboards & Reports

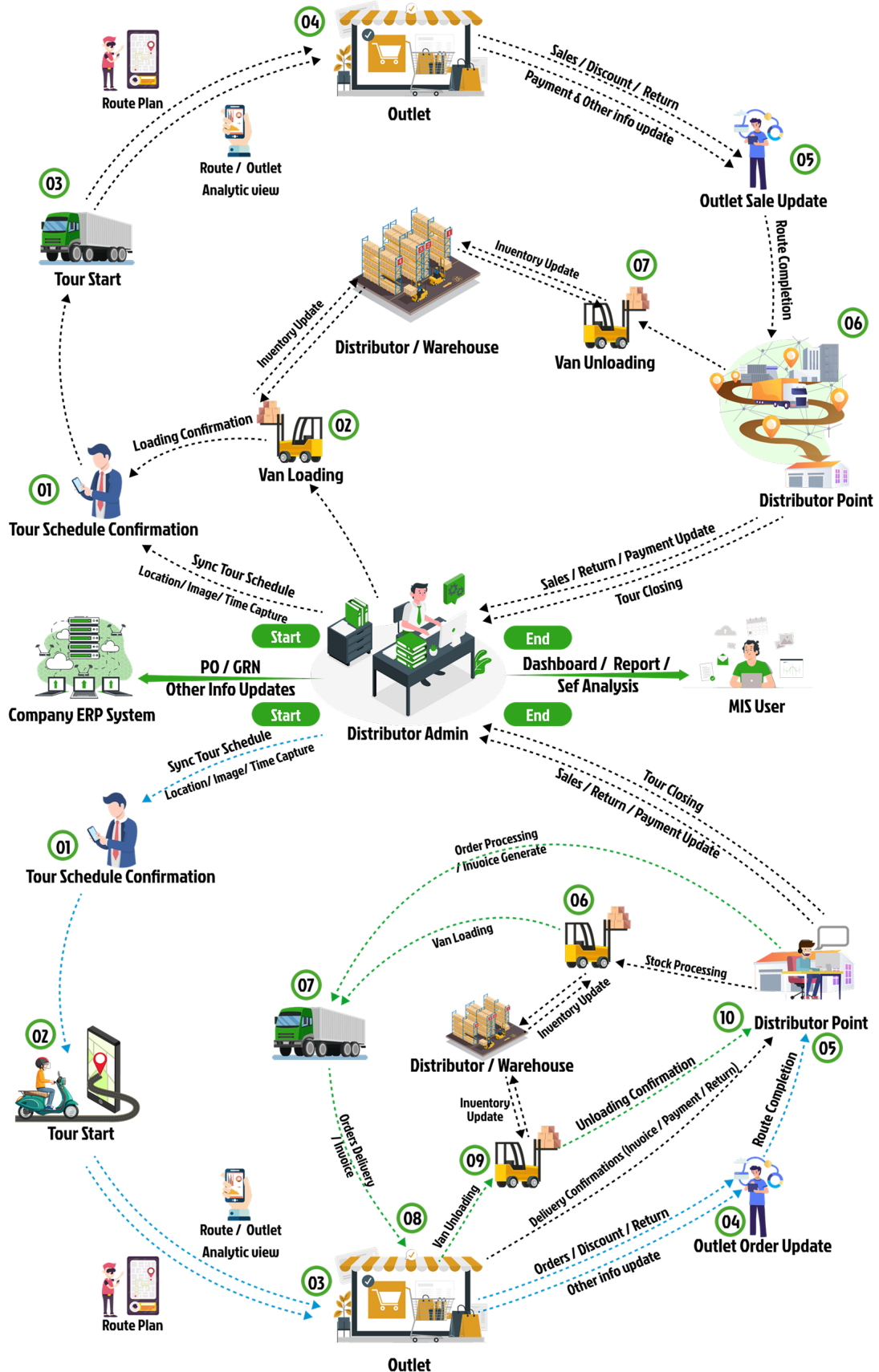
- Target vs Achievements (Daily)
- Today's Stock Summary
- Total Invoice Count
- Daily Collection Report
- Tour Summary Report
- Outlet wise Sales Reports

Sales Representative Management

- Sync Management
- Time Management
- Geo Tagging & Geo Mapping
- Image Capturing



Sales Process User Journey



Key Benefits of Connect Force

Say goodbye to manual chaos

Eliminate manual processes to streamline operations and reduce errors.

End to end Sales process automation

Automate the sales workflow from capturing leads to finalizing sales.

Automate routine Process

Save time and increase efficiency by automating routine tasks.

Real time insights into sales activities

Gain immediate visibility into sales performance and activities.

Maintain product inventory

Keep accurate and up-to-date records of your inventory levels.

GPS monitoring

Track sales activities and field operations with real-time GPS monitoring.



ERP integrations

Integrate with existing ERP systems for unified business operations.

Insightful Analysis for data driven decisions

Conduct in-depth analyses to support informed, data-driven decisions.

Maintain a clear audit trail

Ensure compliance and traceability with a comprehensive audit trail.

Accurate Sales Forecast

Utilize AI-optimized forecasting to predict sales trends accurately.

Our Services

24/7 Support



Demos & Trainings



Implementation



Integration



Security



“**Services** of
Connect Force”



**Connect
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Your Key to Effortless Sales Operations

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